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LETTER FROM THE PRESIDENT

Greetings everyone. I would like to thank Donnie Peake, Nathan Boone and their team for a great Summer Trade Seminar this year. This is a very complex event and takes a lot of behind the scenes planning and execution to make it look effortless. They did a remarkable job. If you were unable to attend, you missed an excellent event, especially our motivational speaker. For more about this year's STS please continue reading.

Also, see page 3 for a preview of the Fall Education and Engineering Seminar at the Mid Pines Resort in Southern Pines, North Carolina October 23rd through October 25th. Joe Frye and Ed Spiker have put together an exciting list of speakers with ample time for networking and socializing. This promises to be a great event, and those of you who have attended in the past know it is a wonderful venue.

The Membership Renewal drive is now in full swing. As you know, 100% of the membership dues go to our Educational Funding Program. Without your timely renewals it becomes very difficult to budget our contributions for the year. So if you haven't already sent in your dues for the 2013-2014 year, please do so as soon as you can.

I would like to add my personal congratulations to Pat Runey upon his receipt of the prestigious Goodyn Holmes Award at the Summer Trade Seminar. Pat has been a tireless worker for the Coal Institute and has been an inspiration to us all. This honor is well deserved. Way to go Pat!!

A new slate of officers and directors were elected by the membership at the Summer Trade Seminar. New to the leadership team for the 2013-2014 year are, Mark Musick, Secretary Treasurer and Donnie Peak, Ed Spiker and Tim Carr, first year directors. This is a very impressive group that has already logged many years of service to the Coal Institute. Congratulations guys. I hope your new positions are very rewarding. See page 6 for some personal information on these gentlemen.

In October, at the Education and Engineering Seminar, I will be turning over the stewardship of the Coal Institute to a new team, led by Barbara Coppola. It is truly amazing how fast this year has passed. I would like to thank all the officers, directors and committee member who worked so hard to make this a very successful year. Without their commitment and dedication I suspect that this year would have seemed to drag on forever. I would like to especially thank Karen Smith for keeping me out of trouble this year. Finally I would like to say that I have always considered it an honor just to be part of the Coal Institute. Being able to lead it for a year has been a special privilege. Any organization is a product of its people and it's the people of the NCCI that have made this such a rewarding experience. I highly recommend it.

Sincerely,

Jim Beauvais
President

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SUMMER TRADE SEMINAR RECAP

The 2013 edition of the Summer Trade Seminar held at the Kingston Plantation in Myrtle Beach, SC was an excellent meeting of industry speakers and professionals from across the country. Over 130 attendees heard speakers covering topics including: coal terminal exports and expansion projects, forecasted exports by coal terminal locations, West Virginia coal's impact on the Nation as well as abroad, as well as the EPA's impact on utilities and the coal industry. View their presentations online here:

<http://www.thecoalinstitute.org/past-meetings>

Our speakers:

- » **Will Browning** - Kinder Morgan Terminals
- » **Finn Host** - T. Parker Host
- » **Chris Hamilton** - West Virginia Coal Association
- » **Caryl Pfeiffer** - LG&E and KU Energy

In addition to the wonderful industry speakers, The Coal Institute was proud to welcome Dr. Benjamin Carson, Director of Pediatric Neurosurgery at the Johns Hopkins Children's Center, as the motivational speaker. Dr. Carson wowed those in attendance with his soft-spoken yet charismatic speech. Dr. Carson was thought provoking and captivating with his presentation. Those in attendance will be talking about his speech for quite some time.

You can view some snippets of other speeches by Dr. Carson at:

<http://www.washingtonspeakers.com/speakers/speaker.cfm?SpeakerID=1305>



2013 GOODWYN HOLMES AWARD

One of the highlights at our Summer Trade Seminar each year is the presentation of the Goodwyn Holmes award, which is given to special individuals in recognition of their service and contributions to the Coal Institute. The award was established in 1977 as a way of acknowledging meritorious service, to encourage constructive thinking and individual enterprise, and to stimulate professionalism and more creative thinking for the promotion of the coal industry.

This year was no exception as the award was presented to Pat Runey, Vice President of Sales, Alpha Coal Sales Inc. Pat has been a member of the Institute for over 30 years and has served in numerous leadership positions contributing to The Coal Institute's continued status as one of the nation's premier coal organizations. Pat's deep commitment and passion for the Institute's heritage, purpose and goals are evidenced by his track record of service. Aside from serving as President, Vice President and Secretary/Treasurer, Pat has served time on virtually all committees with the Coal Institute, including 18 years on the Golf Committee, 4 years on the Summer Trade Seminar Committee, 3 years on the Sick & Distressed Committee, 2 years on the Parliamentary Rules & By-laws committee, and the list goes on and on. He also faithfully served two terms on the Board of Directors. In short, Pat's actions have continuously demonstrated his tremendous commitment and he should be an example for all of us in the Coal Institute.

Congratulations Pat, you are a most deserving recipient.

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FALL MEETING

The NCCI – The Coal Institute Fall Meeting will be at Mid Pines in Southern Pines, NC. How does it get any better than that?

“This year’s business meeting and agenda are, as always, very timely for our current coal issues and challenges.” wrote Rick Meade, an NCCI – The Coal Institute Executive Board Member, recently. Rick, as usual, is on point, as is the annual NCCI Fall Meeting.

To enhance the theme – issues-oriented, timely information – this year we have Rod Hatt, Coal Combustion Inc. on the subject of burning Illinois Basin coal, Ernie Thrasher of XCoal talking about the current state of the metallurgical and thermal export markets, and Scott Pack with Mercuria Energy Trading who will discuss a new coal to liquids project. To make sure all major 2013 themes are covered, the American Petroleum Institute will present a program on “fracking” and what coal people need to know about natural gas’ place in the utility burn mix.

When Lennon & McCartney penned Magical Mystery Tour, they probably didn’t have coal in mind. But it fits the industry in 2013. “Roll up, roll up for the mystery tour. Roll up, roll up for the mystery tour.”

The aim of your Coal Institute is to remove some of the mystery. And the great speaker lineup will do just that.

The information-packed meeting is at the storied Mid Pines Inn where hours of fellowship and business discussion have taken place since the facility was built in 1921. The NCCI – THE COAL INSTITUTE has been meeting there for over 35 years since inception in 1946.

In addition to great information, the Fall Meeting allows numerous opportunities for networking so that experienced hands and new colleagues build upon existing business relationships and establish new ones.

In describing Mid Pines, Rick went on to say “This setting, a little piece of golf heaven, is absolutely beautiful. The golf heritage and history of Mid Pines now has our coal meetings engraved in its antiquity.” Yes it does. Rick described “Grounds that are embedded with the shadows of golf lords such as Donald Ross, Dan Maples, Peggy Kirk Bell, Ben Hogan, Walter Hagen and Byron Nelson.”

But it gets better.

Now the great Mid Pines course design by the legendary Donald Ross of Pinehurst #2 fame has been restored to its original stature, as nearly as possible, by course designer Kyle Franz. Franz also did the Pinehurst #2 renovations. Take a look at the changes to Mid Pines:

<http://www.midpinesrestoration.com/#!photo-gallery/c1r44>

Plan your pre- and post-Thursday tournament rounds on the “new” Mid Pines course to make sure you know how the new heat-resistant Bermuda MiniVerde strain reacts to putts.

Please schedule to attend the NCCI – THE COAL INSTITUTE Fall Meeting October 23-24, 2013. We look forward to seeing you. Be assured that it will be, as always, one of the great coal industry events of the year.

“Roll up AND THAT’S AN INVITATION, roll up for the mystery tour. Roll up TO MAKE A RESERVATION, roll up for the mystery tour.”



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MEMBERS' FORUM

by David F. Host

I've been involved with the coal industry in Hampton Roads my whole life, and I've seen firsthand how vital coal is to the ability of our economy to thrive.

My grandfather established our shipping agency, T. Parker Host Inc., in 1923. For 90 years, our family-owned business has been connecting coal and other commodities from Hampton Roads with the rest of the world. Today, we are proud to provide more than 125 area men and women with steady, well-paying jobs.

We are not alone. More than 45,000 jobs in the commonwealth are tied to the coal industry.

Coal - whether mined in Virginia, West Virginia or elsewhere in the United States - generates affordable, reliable electricity. The major economic engines of our region that employ our family members, friends and neighbors - our military installations, NASA's Langley Research Center, government agencies and the Port of Virginia - are aided by the affordability and reliability of coal-fired electricity.

Coal also provides the same affordable, reliable and domestically sourced electricity to millions of Virginia homes.

But all of that - our jobs, our prosperity and our affordable electricity - is now at risk, in part due to new regulations from the Environmental Protection Agency.

Under an unprecedented interpretation of an old law, the EPA is using the Clean Air Act to justify "New Source Performance Standard" regulations for fossil fuel-based electric generating sources.

These regulations require new coal-fueled power plants - like those that provide a substantial portion of Virginia's electricity needs - to meet the same standards as new natural gas-fired plants. These regulations will block the construction of new coal plants, require the upgrade of existing coal-fired facilities and stifle innovation in new coal technologies.

In effect, these rules threaten to put Virginia coal off-limits and will undermine our state's economy.

Worse still, the president's intent is to effectively force foreign countries away from coal. Coal exports are an integral contributor to our region's economy, and a decrease in coal exports will have a dramatic negative impact on the Hampton Roads shipping industry and all coal-related jobs.

Despite the arguments used to justify the proposed NSPS regulations, the simple fact is that coal is cleaner than ever before - and, with new technologies on the horizon, will soon be even cleaner.

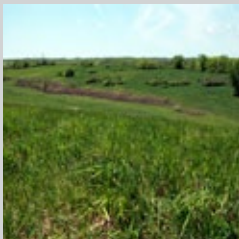
Since 1970, electricity from coal in the U.S. has increased by 183 percent, while emissions from power plants burning coal have dropped by almost 75 percent, with research getting us close to the day of near-zero carbon dioxide emissions from coal-fired power plants.

Forcing our power providers away from abundant, low-cost coal to natural gas and other fuels will create a devastating ripple effect on our economy.

While coal has proven to be consistently affordable, natural gas prices have historically fluctuated. While prices may be low now, there is no way of knowing where they will be in the years ahead.

With the elimination of coal, Virginians can certainly expect higher electricity prices for their homes, our community's small businesses that serve us all, and the major government and business sectors that directly or indirectly employ many of us.

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MEMBERS' FORUM (CONTINUED)

Our state needs a diverse energy portfolio that includes all available sources - natural gas, nuclear, renewables and, yes, coal, to meet the power needs of Virginia families, businesses and government. The proposed NSPS rule targeting coal threatens this diversity by eliminating the premier source of our low-cost, reliable power.

EPA policymakers must take a big step back and acknowledge the facts – that coal is integral to a forward-looking energy policy and that the proposed NSPS rules will destroy jobs and increase energy costs in our area and across the country.

David F. Host is chairman and CEO of T. Parker Host Inc., a shipping company based in Hampton Roads. © July 7, 2013

NCCI SPONSORSHIP OPPORTUNITIES

It is hard to believe that summer is almost over, but I think we say that every year, don't we? That said, I am looking forward to the NCCI Fall Meeting at the Mid-Pines resort in Southern Pines, NC. As usual we have an interesting and entertaining lineup of speakers. For you golfers, I have it on good authority from our resident golf pro Joe Frye that the renovations recently completed on the Mid-Pines golf course have resulted in a beautiful and challenging layout, one that I'm sure you will enjoy. As always, we will provide the opportunity for golf hole sponsorships which I hope you will take advantage of. These will be listed right on the registration form to make it easy for all. I want to thank you for your past support of NCCI sponsorship and hope we can count on your continued generosity as we go forward in this challenging business climate. Let me know if you have any questions about the sponsorship opportunities. If any of you have any ideas on how to improve the NCCI's sponsorship service to our membership, please do not hesitate to let me or my co-chairman Josh Herzing know. I look forward to seeing each of you at Mid-Pines. If you are a prospective member who is considering joining the NCCI, come talk to us and let us show you why it makes sense for your company to become an NCCI member.

Tim Carr

NCCI Sponsorship Chairman

SCHOLARSHIP UPDATE

The NCCI is raffling off a 7 night stay at the Royale Palms to raise funds for the NCCI Scholarship Fund. The stylish Myrtle Beach, SC condo is located at the north end of Myrtle Beach in Kingston Resorts—just minutes away from many of South Carolina's major attractions. **The drawing held on October 24, 2013 at the NCCI Fall Meeting.**

For more information, download a [PDF of the Raffle's details](#) »

Or, [purchase raffle tickets](#) »

Thank you Freedom Industries for supporting THE COAL INSTITUTE'S coal education scholarships and program support.

MEMBERSHIP UPDATE

Our new members approved at the Summer Trade Seminar include:

- » Ambre Energy NA
- » Appalachian Railcar Services, Inc.
- » Kinder Morgan Terminals
- » Producers Coal, Inc.
- » SCH Services, Inc.
- » Southeastern Rail, Inc.
- » Tennessee Valley Authority

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MEET YOUR LEADERSHIP – TIM CARR



COMPANY

New York Air Brake

JOB TITLE

Regional Sales Manager

YEAR IN BUSINESS

33

BEST PART OF MY JOB

Making lifelong friendships with customers and business associates, and the ability to combine business with pleasure

NCCI MEMBER SINCE

2006

NCCI PROJECTS

Sponsorship Chairman (since 2012)

FAMILY

Married to Tina, my wife of 27 years. We have one son, C.J., 10 years old.

WHAT I DO IN MY FREE TIME

Try to keep up with C.J.; golf; play drums in a rock and roll band; attend concerts; root for my Syracuse Orangemen and St. Louis Rams.

FAVORITE RESTAURANT/MEAL

Heid's of Liverpool (N.Y., near Syracuse) for "coney" (white hot dogs); anything Mexican or Italian.

FAVORITE "BEVERAGE"

Margarita (rocks, no salt); vodka and diet soda (I know, I invented it during college!).

IF I HAD A MILLION DOLLARS ...

I would retire to coach my son's sports teams; donate my time to Habitat For Humanity as well as other community/charity service projects; travel with my family.

PET PEEVE

Misspellings and grammar mistakes in published articles (sorry, Ed!).

MEET YOUR LEADERSHIP – DONNIE PEAKE JR.



COMPANY

SCANA Services, Inc.

JOB TITLE

Specialist – Transportation Logistics

YEAR IN BUSINESS

13 years in the utility industry

BEST PART OF MY JOB

The daily interaction with those in the industry

NCCI MEMBER SINCE

2004

NCCI PROJECTS

STS Co-Chair and Chair, Golf Chair

FAMILY

Wife Melanie, Son Landon, Daughter Payton Grace

WHAT I DO IN MY FREE TIME

Spending time with my family, coaching baseball, golf, cook, attend sporting events.

FAVORITE RESTAURANT/MEAL

Grilled bone-in Ribeye, butter poached corn, sautéed mushrooms, baked potato, grilled Vidalia onion and bell peppers with a Blue Cheese wedge salad

FAVORITE "BEVERAGE"

A cold beer is hard to turn down

IF I HAD A MILLION DOLLARS ...

Why? Are you offering it??? I'd invest the money in an account that couldn't be touched for 5-10 years and pretend I never had it.

PET PEEVE

Not being accountable and doing what is expected of you in your job or at home.

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2013

- October 1** Mid Pines room block ends
- October 12** Registration deadline for the Fall Meeting
Golf registration deadline
- October 23-25** Fall Meeting – Mid-Pines Resort, Southern Pines, NC
Telephone: 910.692.2114

2014

- April 9-11** Spring Meeting – The Ballantyne Hotel
Telephone: 704.248.4020
- July 13-15** Summer Trade Seminar – Embassy Suites/Hilton
Telephone: 842.449.0006

EDITOR'S NOTE

Coal Matters welcomes member comments or observations about our coal industry. Feel free to email Ed Spiker at espiker@oxfordresources.com for inclusion in a future edition.

Please direct any comments, questions or concerns about *Coal Matters* to either:

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NCCI President
james.beauvais@constellation.com

Ed Spiker
Editor
espiker@oxfordresources.com