Transportation Panel

Ken Eriksen, Senior Vice President
February 8, 2017
New Orleans, LA
Transportation Panel Speakers

- **Moderator:** Ken Eriksen - Senior Vice President, Informa Economics IEG
- **Rail:** Brian Smalley, National Steel
- **Rail:** Heather Anckner, Rockwood Steel
- **Barge:** Mark Stoppel, American Commercial Barge Lines
- **Ocean:** Eddie Poe, Pasternak, Baum & Co., Inc.
Global Freight Drivers
Freight Continues to Mark New Record Volumes
Transport Index Surging with Industrials – Leading Indicator of Activity

Dow Jones Transport and Industrials Indices

- Dow Jones Transports
- Dow Jones Industrials
It is Not a Demand Problem, it is a Supply Issue: Barge Market Covered Up in Fleet, for Now

Covered Barge Utilization

Year

Index (1998 = 100)

Tonnage | Covered Barge | Informa’s Covered BPI
Infrastructure Framework

- Infrastructure Impediment = Inefficiencies
  - Inefficiencies = Less Effective Transport Capacity
    - Less Effective Transport Capacity = Higher Freight Rates
      - Higher Freight Rates = Lower Producer Returns
        - Lower Producer Returns = Lower Competitiveness
          - Lower Returns and Competitiveness = Reduced Economic Activity
Commodities Panel Speakers

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Text questions to
212-444-8280
Questions?

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