1830: South Carolina Canal and Rail Road Company

Best Friend of Charleston
Norfolk and Western and Southern get together to make a little history.

On May 15, 1960, the last of the railroads that were formed by the joining together of three railroads. On June 1, 1982, two railroads joined together for what was to be a momentous event in the history of our country. Norfolk Southern Railways is the result of the merger of the Norfolk and Western Railway and the Southern Railway. The two railroads had been in existence for over 150 years each. The merger created a new company that would serve the transportation needs of the United States. The new Norfolk Southern Railway would be the largest railroad company in the country, serving over 18,000 miles of main line and 50 states. The merger was a historic event that marked the end of the era of independent railroads and the beginning of a new era of railroad consolidation. Today, Norfolk Southern is one of the largest and most efficient transportation companies in the world, serving customers across the United States.
Norfolk Southern
By the Numbers

- 19,500 route miles
- 22 states and District of Columbia
- Reaches over 50 percent of U.S. population, manufacturing and energy consumption
- 26,500 employees
- 2019 Capital Investment: 16%-18% of revenues
2018 Financial Performance

Revenue - $11.5 Billion

Volume – 4% increase over 2018

Operating Ratio: 65.4%
CORE PRINCIPLES

➢ SERVE CUSTOMERS
➢ MANAGE ASSETS
➢ CONTROL COSTS
➢ WORK SAFELY
➢ DEVELOP OUR PEOPLE
INDUSTRIAL DEVELOPMENT
IT ALL STARTS WITH THE CUSTOMER