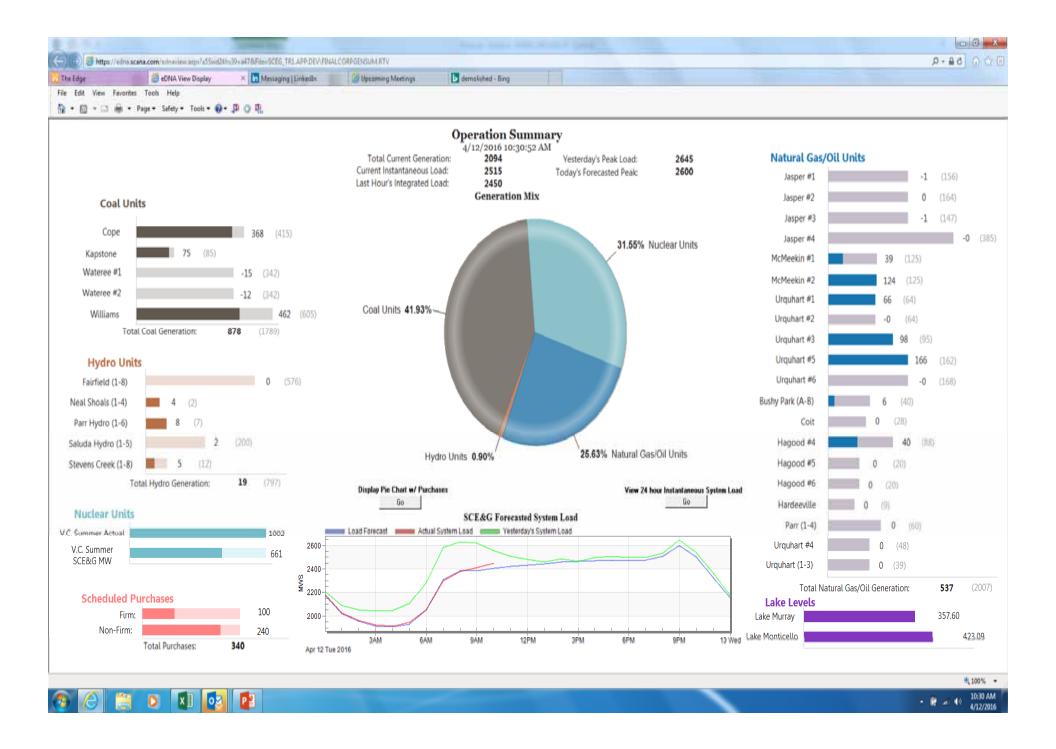
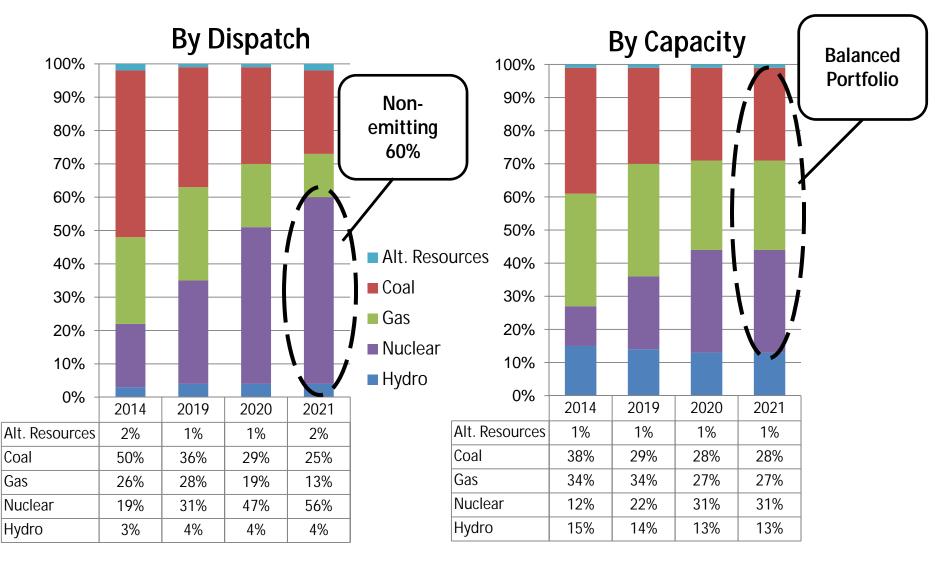
# The Coal Institute April 14, 2016





### Generation Mix by Dispatch and Capacity



### South Carolina's Renewables – Act 236

Landmark legislation for the citizens of South Carolina produced by a coalition of Utilities, Cooperatives, Business and Governmental Organizations, Environmentalists, Local Solar Installers, Energy User Groups, Non-Profit Advisors, and the Office of Regulatory Staff.

*Goal: To promote the establishment of a reliable, efficient, and diversified portfolio of distributed energy resources for the State.* 



# Five Main Points of Act 236

- 1. Setting a "value" to solar in Net Energy Metering (NEM)
- 2. Establishing Distributed Energy Resource (DER) programs to promote Renewables
- 3. Developing Leasing Protections under The Office of Regulatory Staff
- 4. Special Program Considerations for Tax Exempts
- 5. Annual cost recovery caps in place at \$12/residential, \$120/commercial and \$1,200/industrial

# Investment Tax Credits (ITCs)

### Federal

- 30% Investment Tax Credit
- Scheduled to expire at the end of 2022 with stepped reduction (originally set to expire 12/31/16 until extended)

### South Carolina

- 25% Investment Tax Credit
- Capped at \$3,500 per year and \$35,000 in total

### JERRY ZUCKER SOLAR PARK 500kw - 2,014 panels - 3+ acres

Owned and operated by TIG SUN ENERGY III, LLC A member of The Interfech Group.

in collaboration with

TIG SUN Interlech Group



All inquiries for

TIG SUN ENERGY III, LLC 4838 Jenkins Avenue North Charleston, SC 29405

843.744.5174



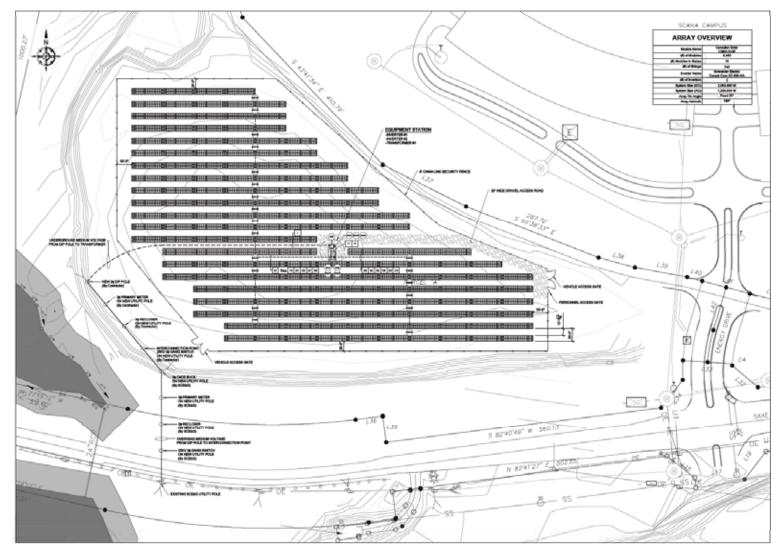
### **Utility-Scale Programs**

- Company Sited Projects
  - Leeds Avenue (500 kW) in North Charleston
  - o Otarre in Cayce
- Requests for Proposals

   Full 40 MW of Solar Farms
   RFP Issued in August 2015
   Should be online by end of 2016



### Otarre Solar – 2 MW



### Lake Murray Dam – Future (Battery Storage)



# Renewable Energy at SCE&G

#### **Biomass Paper Byproduct**

- 55 MW (Kapstone)

#### Solar Photovoltaic

- 6 MW existing (~600 customers)
- 500 kW Leeds Avenue

#### **Hydro Plants**

 – 221 MW (Saluda, Neal Shoals, Parr, Stevens Creek)

#### Wind Research

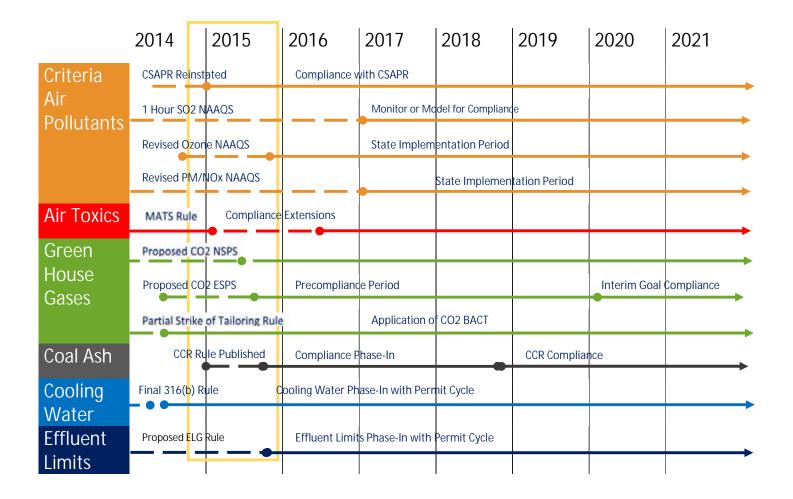
 SCE&G Innovation Center Wind Turbine Drive Train Testing Facility at Clemson University Research Institute







#### Timeline of Major EPA Actions for Electric Generation



# **Coal Fired Capacity**

- Active Coal Units
  - Соре
    - (Gas Capable / Volume?)
    - CSX Only
  - Wateree
    - NS & CSX Served
  - Williams
    - CSX Served
    - Mid-Stream Ship Unloading

- Former Coal Units
  - Urquhart 1,2,3(Converted to Gas)
  - Canadys (Dismantled)
  - McMeekin
     (Converted to gas)



#### Coal \$/ton Delivered vs Gas \$/MBTU Delivered Breakeven Analysis

\$0.00										
\$0.00	\$45.00	\$50.00	\$55.00	\$60.00	\$65.00	\$70.00	\$75.00	\$80.00	\$85.00	\$90.00
Gas Delivered \$/MBTU	\$2.86	\$3.14	\$3.43	\$3.71	\$4.00	\$4.29	\$4.57	\$4.86	\$5.14	\$5.43
	\$2.42	\$2.42	\$2.42	\$2.42	\$2.42	\$2.42	\$2.42	\$2.42	\$2.42	\$2.42

Coal Delivered \$/ton @ OTC Quality

# Immediate concerns:

- Outages and Start-ups:
  - If a unit is off line, harder to schedule back on
    - Minimum load restrictions (between 65% and 75% of net rating)
    - Start up/maintenance issues have increased
    - Attractive purchased power options
    - Combined Cycle Gas plants provide a large amount of flexibility.
- This leads to:
  - Inaccurate burn forecasts
  - Increased % of spot coal as part of our portfolio
  - Increased Inventories
  - Potential rail congestion into the plants
  - Inbound coal delivery back log
  - Transportation provider penalties

# Looking Forward in Time (Coal Suppliers)

- Coal Procurement Flexibility
  - Multiple loading points on different RR's
  - Non-Ratable Production? Can it be or how can it be successful over the long term?
  - How do you overcome cash flow issues?
  - Variable quantity options, how variable can you get while maintaining reliability

# Looking Forward in Time (Transportation Providers)

- RR ability to move coal on a non ratable schedule
  - » No contract minimum guarantee's
  - » Fixed variable rail contract
- Rail car management
  - » RR supplied cars?
  - » Car sublease agreements between utilities for base amount?
  - » Lease cars from the RR / they manage interchangeability between utilities and we pay by trip?
- Import Vessels
  - » Does import coal become the balance
  - » Do utility owned cycle trains from Charleston to Cope and Wateree make sense?

# QUESTIONS?