



# Industry Classification

The Coal Institute is adding a section to the Directory of Membership for the current year. This section will identify the industry classification and specialty of each member company. Please review the below classifications and check all that apply to your company. You may check more than one classification if appropriate.

**COMPANY NAME** \_\_\_\_\_

## Coal Consumer

- Generator
- Industrial
- Steel
- Other - (Specify) \_\_\_\_\_

## Coal Producer

- Steam
- Met
- Other - (Specify) \_\_\_\_\_

## Coal Sales

- Sales Agent
- Broker
- Exporter
- Trader
- Other - (Specify) \_\_\_\_\_

## Rail and Truck

- Railroad
- Rail Car Leasing
- Rail Products and Services
- Trucking
- Other - (Specify) \_\_\_\_\_

## Water Transportation

- Barging
- Steamship
- Terminals
- Ships Agent
- Other - (Specify) \_\_\_\_\_

## Support

- Analysis
- Consulting
- Engineering
- Finance
- Insurance
- Land Management
- Other - (Specify) \_\_\_\_\_

## Reagents and Byproducts

- Ash Management
- Chemicals
- Limestone
- Gypsum
- Aggregates
- Other - (Specify) \_\_\_\_\_

## Education

- Education
- Media
- Regulatory
- Other - (Specify) \_\_\_\_\_